



## Business Information Report: Saltchuck Resources Inc

The following is the report you requested. This report will remain on file for 5 days.

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Continuous Monitoring

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ATTN: schmidt

\*IN DATE\*

RATING CHANGE

DUNS: 07-510-8902  
SALTCHUCK RESOURCES INC

1111 FAIRVIEW AVE N  
AND BRANCH(ES) OR DIVISION(S)  
SEATTLE WA 98109  
TEL: 206 652-1111

DATE PRINTED  
AUG 31 2001  
  
TUGBOAT ASSIST FOR  
SHIPS, DEEP SEA  
FOREIGN  
TRANSPORTATION  
COMPANY & OIL  
SPILL CLEANUP  
SERVICE

SUMMARY  
RATING 1R2  
FORMERLY  
--  
STARTED 1982  
SALES E \$340,000,000  
EMPLOYS 1,763 (7 HERE)  
HISTORY CLEAR

SIC NOS.  
44 92 44 12 49 59  
44 99

CHIEF EXECUTIVE: STAN BARER, CO-CHM-CEO

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\* \* \* CUSTOMER SERVICE \* \* \*

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If you have questions about this report, please call our Customer Service Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

Additional D&B products, credit recommendations and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Solution Center at 1-800-362-3425 from anywhere within the U.S.

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\* \* \* SUMMARY ANALYSIS \* \* \*

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The Summary Analysis section reflects information in D&B's file as of August 27, 2001.

RATING SUMMARY . . . .

USEPA SF



1386265

The Rating was changed on November 27, 2000 because of D&B's overall assessment of the company's financial, payment and history information. The "1R" portion of the Rating (the Rating Classification) indicates business size of 10 or more employees for this company. The "2" on the right (Composite Credit Appraisal) indicates an overall "good" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file indicates the majority of this company's obligations are retired satisfactorily and this company's number of years in business.

Below is an overview of the company's D&B Rating(s) since 01/01/91:

RATING	DATE APPLIED
1R2	11/27/00
--	01/01/91

\*\*\*\*\*  
 \* \* \* PAYMENT SUMMARY \* \* \*  
 \*\*\*\*\*

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 80.

This PAYDEX score indicates that payments to suppliers are generally within terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 100% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL RCV'D	TOTAL DOLLAR AMOUNTS	LARGEST HIGH CREDIT	% W/IN TERMS	DAYS SLOW			
	#	\$	\$	%	<31	31-60	61-90	91+
					%	%	%	%
Total in D&B's file	8	22,750	20,000					
Payment By Industry:								
1 Nonclassified	4	1,150	750	100	-	-	-	-
2 Mfg computers	1	20,000	20,000	100	-	-	-	-
3 Telephone communictns	1	1,000	1,000	100	-	-	-	-
4 Radiotelephone commun	1	500	500	100	-	-	-	-
5 Air courier service	1	100	100	100	-	-	-	-

Other Payment Categories:

Cash experiences	0	0	0
Payment record unknown	0	0	0
Unfavorable comments	0	0	0
Placed for collection			
with D&B	0	0	
other	0	N/A	

The highest "Now Owes" on file is \$750  
 The highest "Past Due" on file is \$ 0

D&B receives over 315 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)  
 Disc - Discounted (Payments received within trade discount period)  
 Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
07/01	Ppt	20000	-0-	-0-		1 Mo
	Ppt	1000	750	-0-		1 Mo
	Ppt	750	100	-0-		1 Mo
	Ppt	500	250	-0-		
	Ppt	250	250	-0-		1 Mo
	Ppt	100	100	-0-		1 Mo
	Ppt	50	50	-0-		1 Mo
06/01	Ppt	100	-0-	-0-		6-12 Mos

\* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

FINANCE

11/27/00

On NOV 27 2000 Steven Giese, v pres-controller, declined financial statement.

He submitted the following partial estimates dated NOV 27 2000:

Sales for 1999 were \$340,000,000.

As of November 27 2000 a search of Dun & Bradstreets Public Record database found no open suits, liens, judgements or UCCs to which Saltchuck Resources Inc at 1111 Fairview Ave N, Seattle WA was named defendant or debtor. Public records received hereafter will be entered into the database and will be included in reports which contain a Public Filings section.

HISTORY

11/27/00

STAN BARER, CO-CHM-CEO

ROBERT B MC MILLEN, CO-CHM-CEO

MICHAEL GARVEY, CO-CHM-CEO

DIRECTOR(S): THE OFFICER(S) and Robert Hauptfuhrer, Morris Thompson, Mark Langland.

Business started Aug 1982 by Barer, Garvey and Mc Millen. 100% of the capital stock is held by 6 investors, including the officers. The majority of the stock is held by the officers.

STAN BARER born 1939. Admitted to the Washington Bar in 1964. 1974 active in District of Columbia. 1961 received BA from University of Washington, Seattle, WA. 1963 JD from University of Washington, Seattle, WA. 1965-66 Assistant U S Attorney, western district of Washington. 1966-69 counsel to U S Senate Committee on Commerce. 1969-74 administrative assistant to U S Senator Warren G Magnusen. 1974 to 1985 partner in Garvey, Schubert & Barer Inc, Seattle, WA. 1982 to present active here.

ROBERT B MC MILLEN born 1935. 1961-75 vice president of terminals for Transcon, Los Angeles, CA; successful and sold interest. 1975 to 1991 president of Totem Ocean Trailer Express Inc, Seattle, WA. 1982 to present active here.

MICHAEL GARVEY born 1938. Admitted to the Washington Bar in 1964. 1960 received BA from University of Washington, Seattle, WA. 1964 JD from University of Washington, Seattle, WA. 1964 to 1985 partner in Garvey, Schubert & Barer Inc, Seattle, WA. 1982 to present here.

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OPERATION

11/27/00

Operates as a holding company and through its subsidiaries tugboat assist for ships (50%), operates as a deep sea foreign transportation company (45%), and oil spill cleanup service (5%). Terms are net 7 days, net 30 days and contracts. Has 3,500 account(s). Sells to commercial concerns. Territory : International. Nonseasonal.

EMPLOYEES: 1,763 which includes officer(s). 7 employed here.

FACILITIES: Owns premises in concrete block building.

LOCATION: Suburban business section on well traveled street.

BRANCHES: This business has multiple branches, detailed branch/division information is available in Dun & Bradstreet's linkage or family tree products.

SUBSIDIARIES: 673 Leasing Company (Inc), Seattle, WA, started 1975. Operates as ship lessor. Intercompany relations consist of leasing to Totem Ocean Trailer Express Inc. (100%).

Totem Ocean Trailer Express Inc, Seattle, WA. Started 1975.

DUNS 07-925-5758. Operates deep sea transportation service.

Intercompany relations consist of service transactions. Wholly owned.

Foss Maritime Company (Inc), Seattle, WA, which operates as a tugboat service. Started 1987. DUNS 06-717-2288. Intercompany relations consist of service transactions. Wholly owned.

TRC Maritime and Marina LLC, Seattle, WA, started 1998. Owns real estate.

Hawaiian Tug & Barge Corporation, Honolulu, HI. (100%).

08-31(62H /105) 00000 050186186 H

Key Bank, Seattle, WA

FULL DISPLAY COMPLETE

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